

REAL ESTATE PURCHASE AND SALE AGREEMENT

Received from:

_____ (Buyer)

the sum of _____ Dollars

(\$_____) in the form of a _____ check which will be deposited with Pioneer Title Co, by Broker within three (3) days after mutual acceptance. The earnest money will be applied as a credit to Buyer on the closing of the following described real estate, which Buyer agrees to buy and Seller agrees to sell, located in Whitman County, Washington, legally described as follows:

See Exhibit "A" attached hereto and by this reference is made a part of this Agreement.

1. AGENCY DISCLOSURE: At the signing of this Agreement, the Selling Broker (insert name of Selling Broker) _____ represented (check one) ___Buyer, ___both parties; and the Listing Broker, C.D. "Butch" Booker, Kincaid Real Estate, represented Cecil R Colyar and Carrie D Colyar, ___Seller, ___both parties. Buyer and Seller both confirm that prior oral and/or written disclosure of agency was provided to each of them in this transaction. If Selling Agent and Listing Agent are different licensees affiliated with the same broker, then both parties consent to that broker acting as a dual agent. If Selling Agent and Listing Agent are the same person representing both parties, then both parties confirm their consent to that agent and his/her broker acting as dual agents. Both parties acknowledge receipt of a copy of the pamphlet entitled "The Law of Real Estate Agency."

2. PURCHASE PRICE: The total purchase price is \$_____.

3. METHOD OF PAYMENT: The purchase price shall be paid in cash on closing, including earnest money.

4. BUYER'S REPRESENTATION: Buyer represents that Buyer has sufficient funds available to close this sale in accordance with this Agreement and is not relying on any contingent source of funds unless otherwise set forth in this Agreement.

5. TITLE - Title to the property shall be marketable at closing. Rights, reservations, covenants, conditions, and restrictions presently of record or of apparent use, easements and encroachments of record or apparent use, not materially affecting the value of the property or unduly interfering with Buyer's intended use of the property shall not cause the title to be considered unmarketable. Additionally, the property is subject to the standard policy printed exceptions of Pioneer Title Company, and the encumbrances, if any, retained by Seller for security as set forth in this Agreement. Buyer accepts the property subject to all easements and encroachments of record or of apparent use, including, but not limited to, easements granted to or retained or held by public utilities or governmental entities, and subject to easements, restrictions, and reservations for the supply of water and water rights and future assessments therefore. Encumbrances to be discharged by Seller shall be paid by Seller on or before closing and may be paid out of the closing. See Commitment for Title Insurance which is, by this reference, made a part of the Agreement.

49 6. **TITLE INSURANCE:** The parties authorize the closing agent, at Seller’s expense, to apply for a
50 standard form owner’s policy of title insurance to be issued by Pioneer Title Company. The title insurance shall
51 contain no exceptions other than those contained in said standard form, those referred to in this Agreement, those
52 accepted by Buyer, and those not inconsistent with this Agreement. If title is not so insurable and cannot be made
53 so insurable prior to closing, Buyer may elect either to waive such encumbrances or defects and proceed with the
54 closing, or to terminate this Agreement and receive a refund of the earnest money, at which time, this Agreement
55 shall be at an end. Buyer acknowledges that a standard form title insurance does not insure the location of
56 boundaries, and that an extended form of insurance is available at additional cost, with such additional cost to be
57 borne by the Buyer.

58
59 7. **CONVEYANCE:** This Agreement provides for a cash sale and title shall be conveyed by Special
60 Warranty Deed free of encumbrances and defects except those included in this Agreement or otherwise acceptable
61 to Buyer.

62
63 8. **UTILITIES:** Seller represents to the best of Seller’s knowledge that some parcels are provided electrical
64 service from Inland Power & Light.

65
66 9. **PROPERTY CONDITION:** Seller represents to the best of Seller’s knowledge that Seller is not aware
67 of any material facts adversely affecting the property.

68
69 10. **CLOSING:** This sale shall be closed within ten (10) days after satisfaction or waiver of all
70 contingencies, if applicable, but in any event not later than November 2, 2016, by or through Pioneer Title
71 Company, Pullman, WA. “Closing” means the date on which all documents are recorded and the sale proceeds
72 are available for disbursement to Seller. Buyer and Seller shall deposit with closing agent all documents and
73 monies required to complete this sale in accordance with this Agreement.

74
75 11. **CLOSING COSTS AND PRORATIONS:** Seller shall pay all customary and usual closing costs paid
76 by Sellers of Real Estate in Whitman County, Washington, including title insurance premiums, excise tax, one-
77 half of document preparation, one-half of the escrow fees, survey fees, if any, real estate commission and pro-
78 rata items. Buyer shall pay all customary and usual closing costs paid by buyers of real estate in Whitman
79 County, Washington, including recording fees, one-half of document preparation, one-half of escrow fees, pro-
80 rata sales or use tax, if applicable.

81
82 12. **POSSESSION:** At closing, on or before November 2, 2016.

83
84 13. **ASSIGNMENT:** Buyer’s rights under this Agreement may not be assigned by Buyer without Seller’s
85 prior written consent, which consent shall not be unreasonably withheld.

86
87 14. **FIRPTA COMPLIANCE:** Seller and Buyer agree to comply with FIRPTA, if applicable. Sellers are
88 U.S. citizens. Buyer is a citizen of _____.

89
90 15. **NOTICES:** Unless otherwise specified in this Agreement, any and all notices required to be given under
91 this Agreement must be given in writing. Notices to Seller must be signed by at least one Buyer and shall be
92 deemed to be given when actually received by or at the office of the Seller. Notices to Buyer must be signed by
93 at least one Seller and shall be deemed to be given when actually received by or at the residence of Buyer, or by or
94 at the office of Selling Broker. Both parties must keep Broker advised of their whereabouts. Broker has no
95 responsibility for notices beyond calling the party or delivering the notice to the party’s last known address.

96
97 16. **COMPUTATION OF TIME:** Unless otherwise expressly specified herein, any period of time specified
98 in this Agreement shall expire at 4:00 p.m of the last calendar day of the specified period of time, unless the last

99 day is Saturday, Sunday or a legal holiday, as prescribed in RCW 1.16.050, in which event the specified period of
100 time shall expire at 9:00 p.m. of the next business day. Any specified period of three (3) days or less shall include
101 business days only.

102
103 **17. DEFAULT/TERMINATION:** If a dispute should arise regarding the disbursement of any earnest
104 money, the party holding the earnest money may interplead the funds into court. Furthermore, if either Buyer or
105 Seller defaults, the non-defaulting party may seek specific performance or damages, and the Seller may, under
106 some circumstances, retain the earnest money as liquidated damages. The earnest money shall be subject to
107 retention by Seller, along with all other claims as Seller may have, in the event Buyer fails, without legal excuse,
108 to complete the purchase of the property. In the event that the Buyer fails, with legal excuse, to complete the
109 purchase of the property, pursuant to the terms and provisions of this Agreement, then the earnest money shall be
110 refunded to the Buyer. Each Buyer and Seller shall have all the rights and remedies afforded to them at law or
111 equity, and pursuant to the terms of this Agreement. If the earnest money is forfeited as liquidated damages, said
112 money shall be divided equally between Seller and Broker, not to exceed the agreed commission.

113
114 **18. GENERAL PROVISIONS:** Time is of the essence. There are no verbal agreements which modify this
115 Agreement. This Agreement constitutes the full understanding between Seller and Buyer. Buyer has personally
116 observed the property and has reached Buyer’s own conclusion as to the adequacy and acceptability of the
117 property based upon such personal inspection. Unless otherwise expressly specified herein, square footage,
118 dimensions and/or boundaries used in marketing the property are understood to be approximations and are not
119 intended to be relied upon to determine the fitness or value of the property.

120
121 **19. LEGAL AND TAX IMPLICATIONS:** This Agreement affects your legal rights and obligations and
122 will have tax implications, Agents are not permitted to give legal or tax advice. If you have any questions
123 regarding this Agreement and the addendums, attachments or other related documents you should consult an
124 attorney or tax advisor. Further if a dispute arises regarding this transaction, the prevailing party(ies) (i.e., Buyer,
125 Seller or Broker) shall recover costs and reasonable attorney’s fees, including those for appeals.

126
127 In the event Buyer fails, without legal excuse, to complete the purchase of the property, the earnest money
128 deposit made by the Buyer shall be forfeited to the Seller as the sole and exclusive remedy available to the Seller
129 for such failure. Furthermore, if the earnest money deposited exceeds five percent (5%) of the sale price, Seller
130 may retain as liquidated damages and, as Seller’s sole remedy, earnest money equaling only five percent (5%) of
131 the purchase price; any additional earnest money shall be refunded to Buyer.

132
133 **20. EMAIL or FACSIMILE TRANSMISSION:** Emailed or facsimile transmissions of any signed original
134 document and re-transmission of any signed transmission shall be the same as transmission of any original. At
135 the request of either party or closing agent, the parties will confirm emailed or facsimile transmitted signatures by
136 signing the original document.

137
138 **21. CONDITION OF PROPERTY; REPRESENTATION:** Buyer has inspected the subject property in
139 this transaction and is familiar with the conditions of all property which is the object of this Agreement. Buyer
140 accepts and agrees to purchase the property, real and personal, if any, on the property, which is the object of this
141 Agreement, in its present condition, “as is”, without reliance upon any representation made by Owner or Broker
142 as to the condition or suitability of said property. There are no warranties, express or implied, which are the
143 object of this offer beyond the description on the face hereof. Buyer acknowledges that Broker and Seller have
144 made no representations regarding the conditions or suitability for any purpose of the land, fixtures, and
145 improvements which are the object of this transaction. Buyer is relying solely on Buyer’s own judgment in
146 entering into this agreement.

147 22. **CURRENT USE STATUS:** If subject property is in current use status, Buyer will continue the current
148 use status after closing this transaction. If Buyer elects to discontinue the current use status, Buyer will be
149 responsible for any resulting taxes, penalties, and interest associated therewith.
150

151 23. **CASUALTY LOSS:** If, prior to closing, the property is destroyed or materially damaged by any means,
152 Buyer may elect to terminate this Agreement and the earnest money shall be refunded to Buyer.
153

154 24. **ENTIRE AGREEMENT:** This document constitutes the entire agreement of the parties. There are no
155 verbal or other agreements which modify or alter this agreement. Buyer and Seller further agree that they have
156 read and understand all of the contents of this Real Estate Purchase and Sale Agreement and its attached Exhibit
157 "A" – Legal Description.
158

159 25. **OFFER TO PURCHASE:** Buyer offers to purchase the property on the above terms and conditions.
160 Seller shall have until _____ p.m. on _____ to accept this offer, unless sooner
161 withdrawn. Acceptance by Seller shall not be effective until a signed copy hereof is actually received by or at the
162 office of the Selling Broker. If this offer is not so accepted, it shall lapse and the earnest money shall be refunded
163 to Buyer.
164

165 26. **OTHER TERMS & CONDITIONS:** _____
166 _____
167 _____
168 _____
169 _____
170 _____
171 _____
172 _____
173 _____
174 _____
175 _____

176 **BUYER(s):**

177 _____
178 _____
179 Print Name

177 _____
178 _____
179 Print Name

180 _____
181 _____
182 Signature

180 _____
181 _____
182 Signature

183 _____
184 _____
185 Address

183 _____
184 _____
185 City, State, Zip

186 _____
187 _____
188 Phone (circle one) Cell Home Work

186 _____
187 _____
188 Alt Phone (circle one) Cell Home Work

189 _____
190 _____
191 Alt Phone (circle one) Cell Home Work

189 _____
190 _____
191 Email address

192 _____
193 _____
194 _____
195 **SELLING BROKER:** _____ for _____

196 **ACCEPTANCE:** On this date, _____, 2016, Seller agrees to sell the property on the
 197 terms and conditions set forth in this Agreement and further agrees to pay a commission according to the terms of
 198 the listing agreement. Seller assigns to Broker a portion of the sale proceeds equal to the commission, and
 199 irrevocably authorizes and instructs the closing agent to disburse the commission directly to Broker at closing.
 200 Seller acknowledges receipt of a copy of this Agreement signed by both parties.
 201
 202
 203

204 **SELLER: Cecil R. Colyar**

205
 206
 207
 208 Signature _____ Date _____
 209

210 **SELLER: Carrie D. Colyar**

211
 212
 213
 214 Signature _____ Date _____
 215
 216
 217
 218
 219
 220
 221
 222
 223

224 **RECEIPT:** On this date: _____, 2016, Buyer acknowledges receipt of a copy of this
 225 Agreement signed by both parties.
 226

227 **BUYER(s):**

228
 229
 230 Signature _____ Date _____
 231

232
 233 Signature _____ Date _____